



More Than a Chatbot

Say one word on your phone — AI does the rest in the cloud

Traditional AI advises. Ours executes.

Traditional AI Chatbot

User: Find me clients

AI: I suggest searching LinkedIn...

User: Send this email

AI: You could write something like...

You ask. It answers. You still do the work.

Agentic AI on Cloud

You say: Find me clients

AI on cloud: Opens browser > Searches companies

> Collects contacts > Writes emails > Sends

> Monitors replies > Done

You sleep. It works 24/7 in the cloud.

-60%

Acquisition Cost

Seconds

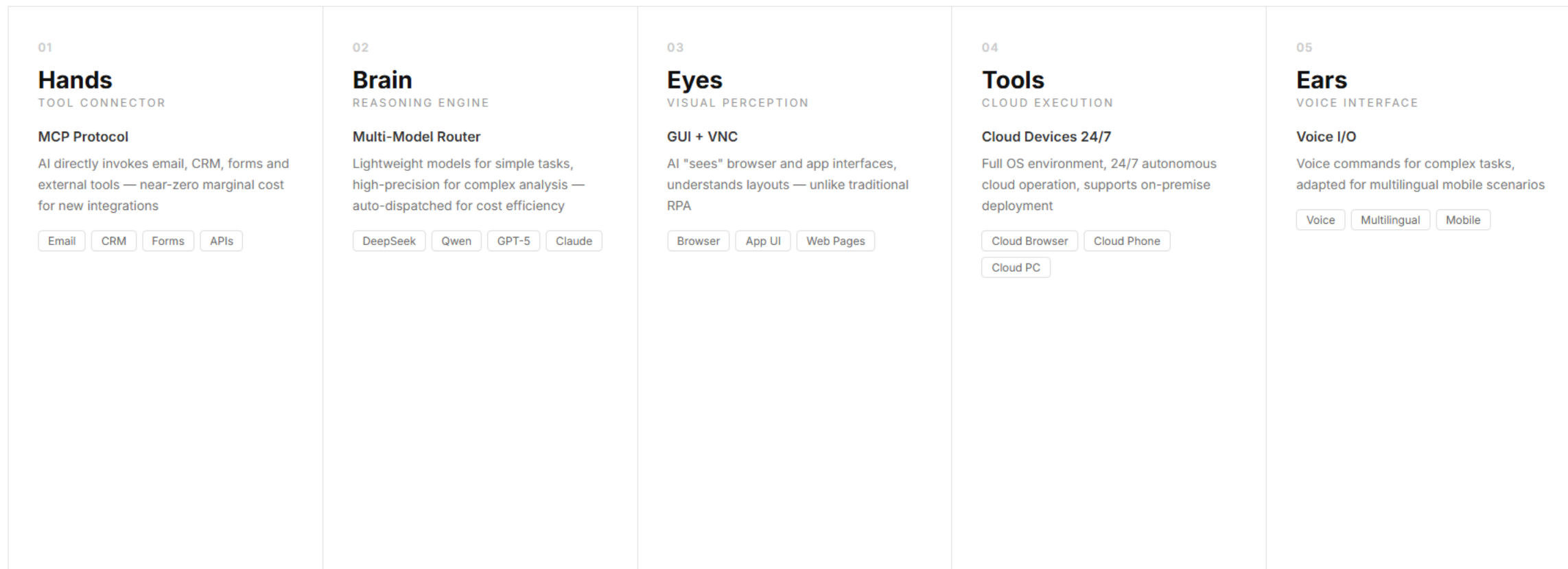
Response Time

5 min

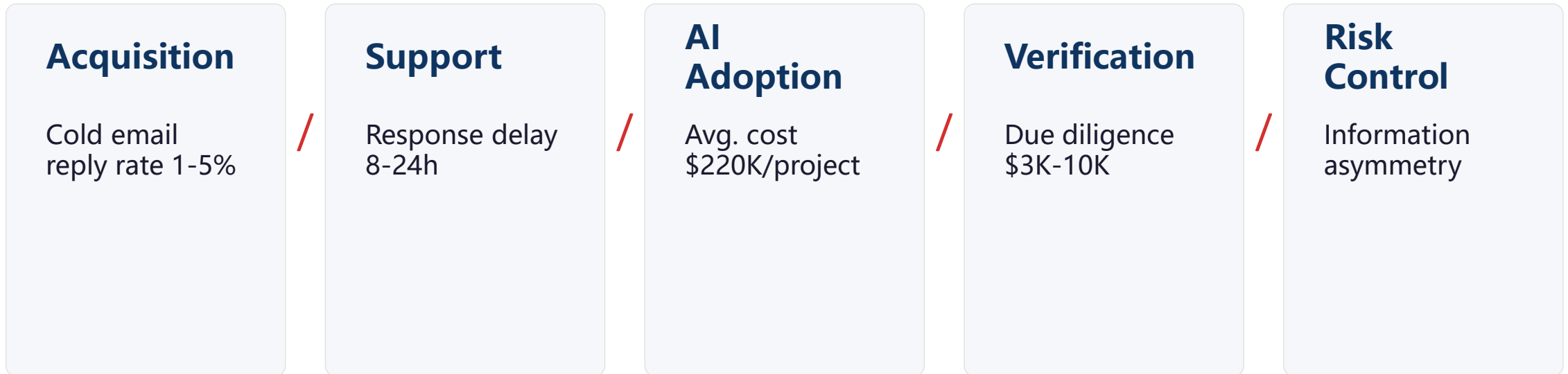
Due Diligence

More than a chatbot — a human-like AI that operates your cloud phone, browser, and computer

Traditional AI can only chat. Our Agentic AI framework gives AI the ability to operate — running on cloud infrastructure, it transitions from "advisor" to "executor" through five core modules.



Every link in the SME cross-border chain is broken



Enterprises build teams. SMEs fight every link alone.

Five modules. One complete value chain.

P0 Fraud Detection Engine

Free — conversational input, risk scoring output

Hook

P1 Business Process Scanner

Free — embed code, AI auto-diagnoses automation potential

Trust

P2a Sales AI Assistant

Paid — smart prospecting, auto-email, buying signal detection

Revenue

P2b Chatbot Support

Paid — RAG deep QA, 24/7 online, cross-selling

Revenue

P3 Background Check System

Paid — multi-country data, shareholder analysis, tech fingerprint

Expand

Free tools build trust > Diagnosis reveals needs > Paid tools deliver — natural progression, no hard sell



- Overview
- Command Center
- Fraud Detection**
- Business Scanner
- Sales AI
- Chatbot Analytics
- Market
- Financials

Fraud Detection

AI-powered risk analysis for business opportunities.



AI Investigation Chat

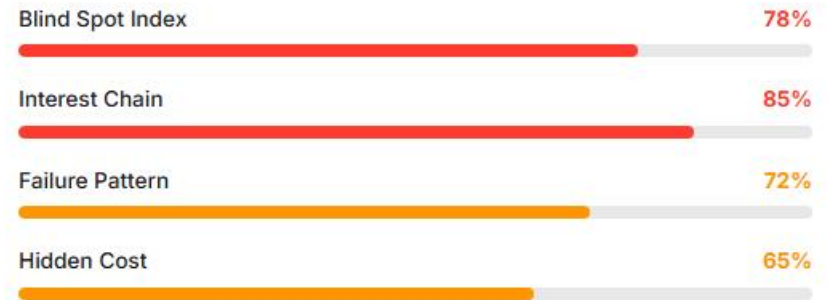
Analyzing Dubai Luxury Properties LLC.
Running 4-factor analysis...

Check their property listings and verify ownership claims.

Found 3 red flags: (1) Company registered only 45 days ago. (2) Listed properties exceed company capitalization by 300%. (3) Director linked to 2 dissolved entities.

Recommendation: STOP. High fraud probability detected. Do not proceed.

Risk Assessment



Fraud Detection Engine — conversational input, AI outputs risk score with GO/CAUTION/STOP

STOP

82% Fraud Probability

Recommended action: Do not proceed

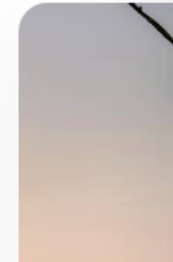
- Settings
- Support

YIWU WHOLESale SINCE 2018

Quality Small Goods, Global Reach

Curated everyday essentials from Yiwu's top manufacturers. Wholesale and retail.

Browse Products



Huicast Assistant Manage ×
● Online

Welcome to Yiwu Global Goods! I'm here to help you find quality products at wholesale prices.

I need a good water bottle for outdoor use

Great choice! Our **Stainless Steel Bottle** in Forest Green is perfect. **\$8** with free

Track my order More products

Shipping info

Ask about products... ▶

Chatbot Service — deployed for Yiwu cross-border e-commerce | RAG search + product recs + 24/7

DRINKWARE

Stainless Steel Water Bottle

Double-wall insulated, keeps drinks cold 24hrs.

PLUSH TOYS

Miffy Plush Toy

Classic bunny design, soft cotton fill, 25cm

LIGHTING

LED String Lights (10m)

Warm white Edison bulbs, waterproof.



APP Prototype: Voice commands o

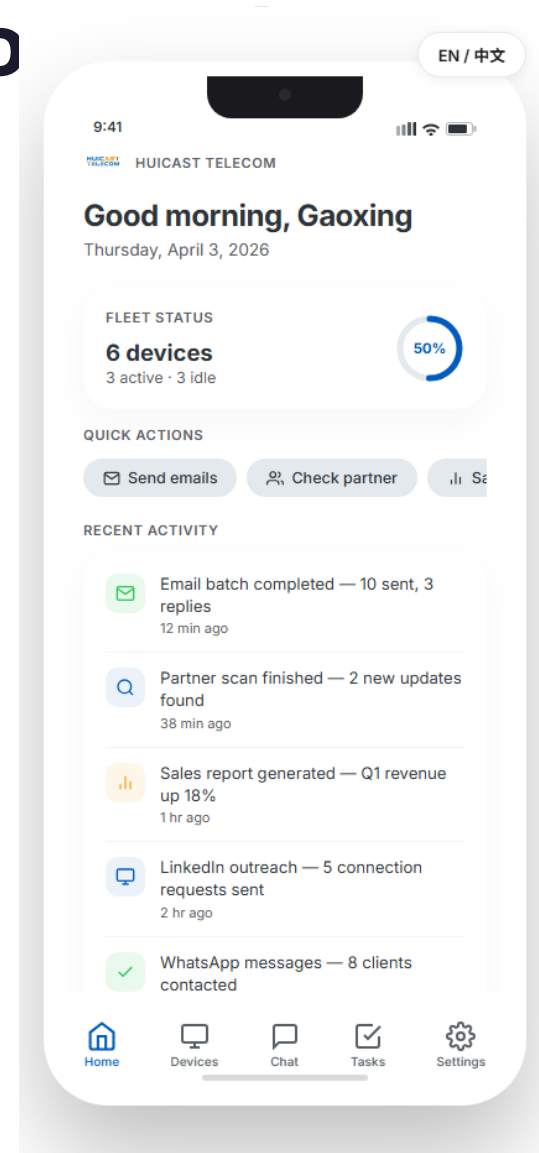
Pick up your phone, say one command

AI completes the task in the cloud

Track task progress

Manage cloud devices

Receive execution notifications



Three core differentiators

AI works for you in the cloud

Traditional: AI on your PC, you must watch

Ours: AI runs 24/7 in cloud, give orders via phone

Trust-driven growth, no ad spend

Traditional: Ad-driven CAC \$50-300

Ours: Free fraud tool drives organic traffic

Voice command to launch

Traditional: IT team, 3-6 months, €30K+

Ours: Public/private cloud or on-prem, data stays in-house

Two high-growth tracks intersecting at a blank spot

\$52.6B

AI Agent Market 2030
CAGR 46.3%

\$123.7B

Cross-border Marketing 2029
CAGR 24.3%

TAM \$7-9B | SAM \$31-52M | SOM(Y1) \$2.5-7.5K

Vertical AI Agent for cross-border SMEs — no competitor covers both

Dual policy tailwinds

China — Three policy lines

State Council AI+ Action Plan

15th Five-Year Plan: Embodied AI as growth driver

MIIT SME Digital Transformation (2025-2027)

MIIT Going-Global Services (Jan 2025)

UAE — AI-friendly market

AI Strategy 2031

Projected \$91.2B economic impact

\$500M SME AI Fund

94% firms see AI as key growth driver

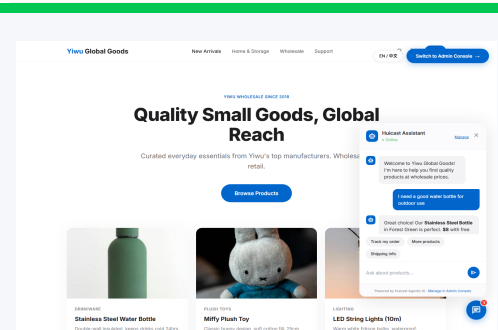
Founder based in Abu Dhabi

Four validated case studies

US Tier-1 Telecom

B2B sales analysis
& optimization plan

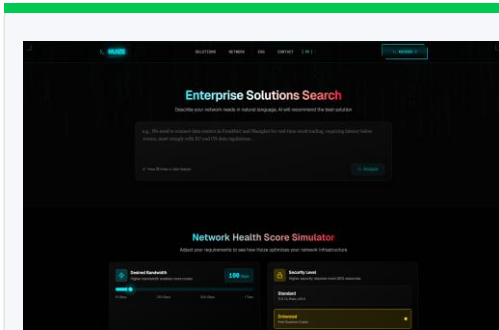
Analysis done



Yiwu Cross-Border E-commerce (multiple)

Chatbot service
Product recs + logistics

Live



Huicast RAG Dialogue System

100K+ docs
Ms-level semantic search

Deployed

AI Medical Diagnosis v2.0

LangGraph dual-workflow
vLLM offline inference

Hospital deployed

Huicast: 2.5 years · 50+ clients · \$200K revenue · Strategic partner: HastaHome (Swedish MFG)

Three gaps no competitor covers

Capability	OKKI	Salesforce	HubSpot	Us
Acquisition/CRM	Deep	Deep	Mid	Light + AI Agent
Smart CS	—	Add-on	Bot	RAG Deep QA
Process Diagnosis	—	—	—	Unique
Fraud Detection	—	—	—	Unique
Agentic AI	—	—	—	Unique
Entry Price	Undisclosed	\$50+/user/mo	\$800+/mo	~\$28/mo

1/100 of Salesforce pricing. No head-on CRM competition — we build from risk + diagnosis entry points.

How we make money

- **Free ¥0**

Full fraud detection + basic business scan

- **Standard ~\$28/mo**

Single module (Chatbot or Sales AI)

- **Pro ~\$70/mo**

All modules + higher quota + priority support

- **Enterprise Custom**

On-prem + model fine-tuning + SLA

Y1

\$2.4-7.3K

Validate PMF

Y2

\$13-27K

Near breakeven

Y3

\$59-117K

Scale profitability

Seed round ¥1.4M · covers 18 months to breakeven

Salesforce: \$2.8M over 3 years

Us ~\$28/mo

SMEs should not be left behind in the AI era due to budget constraints

- From Yiwu to Abu Dhabi — every SME gets AI tools
- Free fraud detection protects small investors
- Y3: 500-2,000 indirect jobs created

Team

- **Gaoxing Zhang** Founder & CTO
Sorbonne · Huicast founder · RIPE/INTERPOL background
- **Fatima Alsheryani** UAE Market
Emirati · Sorbonne+Fudan · Mubadala experience
- **Enzo Baurianne** Data Science
French · Sorbonne Math · Python quant modeling
- **Elias** TBD
Details TBD
- **Runyan Fan** TBD
Details TBD

5 countries · 5 languages · China + Europe + Middle East — a team neither OKKI nor Salesforce has

Industry recognition & partner network

RIPE NCC · MANRS · NANOG · INTERPOL · Fraunhofer SIT · Bâloise

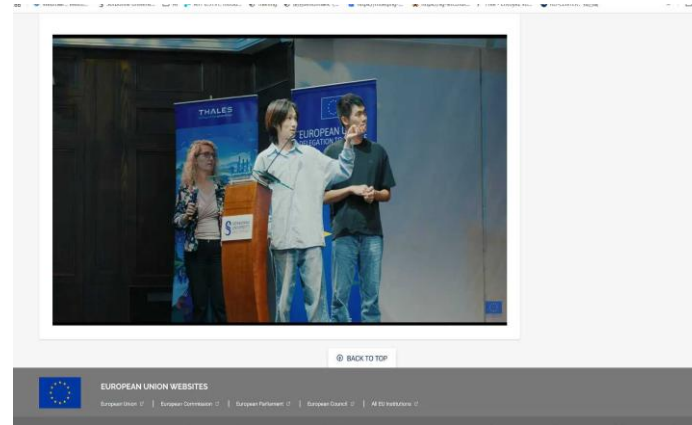
Command AI (HKSTP) · Hub71 · HastaHome · Kangyue Tech

HDU (incl. Haining Institute) · Prof. Ma Yuliang (80+ papers/50+ patents) + 7 grad advisors

Sorbonne · MIPT · Tsinghua/IETF



RIPE 90 Lisbon



EU AI Hackathon



HDU Haining Institute

*"In 2023, at 18, I founded
Huicast Telecom in Hong Kong.*

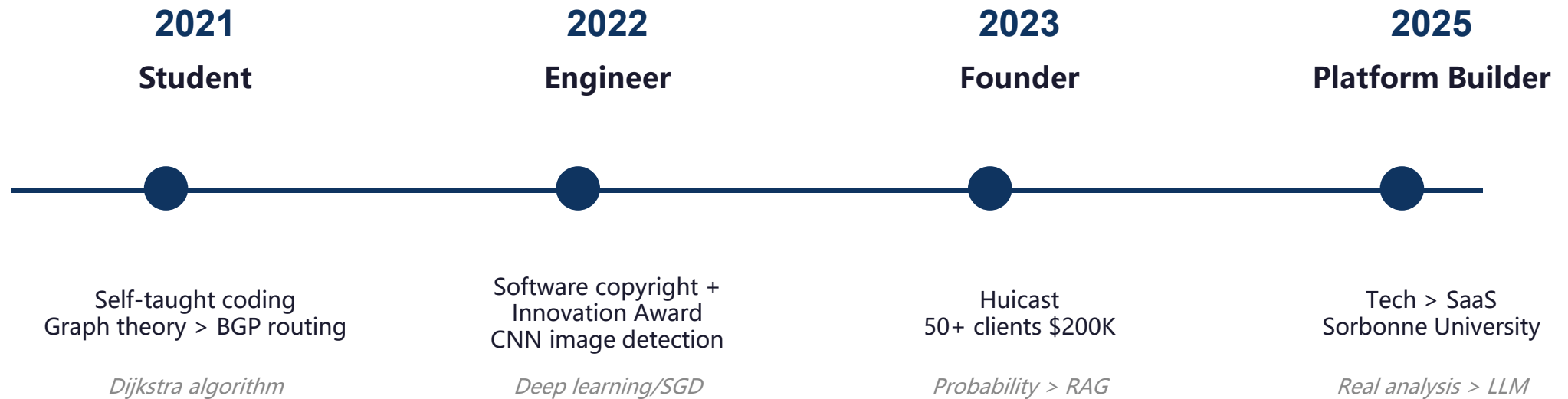
Not to be an entrepreneur.

*But because I was a cross-border SME myself —
I understand being understaffed, under-tooled,
and under-informed better than anyone."*

After serving 50+ clients: this is not an edge case — it is structural.

2025: AI Agent tech matures + policy window + zero competition = now or never.

Five years, four identity leaps



2023 DDoS crisis — company near collapse, resolved through data analysis + multi-party negotiation. Tech is the foundation; business judgment is the real edge.

What this project taught us

- **Where coursework leads**

Real analysis > Optimization > LLM tuning

Graph theory > Network routing > AI infrastructure

Probability > Bayesian inference > Fraud scoring

- **From technologist to product thinker**

From "build the coolest tech" to "build what customers pay for"

The most important mindset shift: from projects to SaaS products

- **The real value of diversity**

Four nationalities showed us four perspectives on the same problem

Diversity is not a label — it is a competitive advantage



More Than a Chatbot

Giving every cross-border SME
its own AI digital employee in the cloud

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WeChat Official